



Diverse Supplier Profile



Kevin Narcomey, Osceola Consulting President and CEO

“Osceola Consulting Wins NMSDC Minority Supplier of the Year”

Osceola Consulting is a Native American-owned management consulting and technology services company that has been doing business with PG&E since 2014. Given their recent growth and success in both client and community development, Osceola was recently awarded 2016 Minority Supplier of the Year by the Southern California chapter of the National Minority Supplier Development Council (NMSDC). Osceola was also named Regional winner for the West and will go on to Chicago in October this year with a chance to win NSMDC’s national award.

“These wins are attributable in part to the company’s commitment, sponsorship, and support of supplier diversity including our program here at PG&E,” says Joan Kerr, Director, PG&E Supply Chain Responsibility.

According to Kevin Narcomey, Osceola Consulting President and CEO, “My company’s success has been fostered by the leadership of PG&E to bring together large non-diverse companies with small and diverse business to provide new approaches to proven solutions with creative thinking and innovative problem solving like the 2014 California Utilities Diversity Council Forum on Consulting Services.”

As a direct result of participating in the 2014 Forum, Osceola was introduced to leading Tier 1 suppliers at PG&E including PricewaterhouseCoopers (PwC). The companies’ relationship quickly developed into a broad-based strategic partnership. PwC and Osceola have since teamed on a number of initiatives at PG&E including the Mariner Program in Gas Operations, Materials Traceability, SAP Project Systems Implementation (SPSI), Energy Insight, Interval Data Analytics, and Contract Forecast Management.

As a referral from PwC, Osceola is now supporting Jacobs Engineering on the Electric Vehicle infrastructure program. Osceola is also participating in the Agile-1 program as a preferred supplier of change management consulting services. Collectively, these relationships highlight how leading Tier1 suppliers at PG&E have been able to leverage the capabilities of much smaller, niche firms such as Osceola to successfully team on major technology and process improvement programs here at PG&E.

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